Programme Objectives and Outcomes : Bachelor of Commerce

Objectives	Outcomes
To provide fundamental and advanced	Students are acquainted with fundamental
knowledge to students in the field of	and advanced knowledge of commerce.
commerce.	_
To provide the economic education directed	The economic environment understood by
towards better understanding of economic	the students.
environment & better of use of service of	
business.	
To promote independent and collaborative	Students are aware of professional and
work, while demonstrating the professional	ethical responsibilities required for their
and ethical responsibilities of commercial	work field.
sector.	
To equip students with the skills and	Students gets basic skill and knowledge;
knowledge to produce competent & creative	they become good thinkers with imaginative
intelligence in the field of commerce.	mind.

Programme Specific Objectives and Outcomes : Commerce

Objectives	Outcomes
To provide an intensive and in-depth learning	Students understood the field commerce in
to the students in field of commerce.	depth.
Beyond simulating, learning, understanding	Students able to identify the problems in
the techniques, it also addresses the	changing business world and they can
underlying recurring problems of disciplines	troubleshoot it.
in today's business world.	
To develop awareness & knowledge of	Students acquired the knowledge different
different organization requirement and	organization requirements. They are
subject knowledge through varied subjects	benefited with both practical and theoretical
and training methodology in students.	knowledge.
To train the students to take up wide variety	Students are trained to coup the requirements
of roles like consultants, entrepreneurs,	of job sector also they are able to become
academicians, industry leaders.	entrepreneurs.

Course Objectives and Outcomes:

B.com I (w.e.f.2022-23, 2023-24 & 2024-25)

Semester – I & II

Course Name : Insurance(w.e.f.2022-23)	
Objectives	Outcomes
1. To facilitate the students to acquire knowledge	1. Define the meaning, scope, functions and
of fundamentals of Insurance.	Principles of Insurance.
2. To create awareness about procedure of taking	2. Recognize and recall the knowledge of Life
life and General Insurance.	and General insurance
3. To build cognizance among the students to	3. Interpret the procedural part of Life and
become a Life Insurance Agent.	general Insurance.
4. To enhance the students' knowledge of Life	4. Assess the operations of life and general
and General Insurance.	insurance business.
5. To make aware the students about recent	5. Describe the operations of life insurance
trends in Insurance Sector.	Agent.

Semester – I & II (w.e.f. 2022-23, 2023-24 & 2024-25)

Course Name :Principle of Management(w.e.f.2022-23)	
Objectives	Outcomes
1) The main objective of this paper is to make the	Co 1 Students will able to understand Business
students understand business management	Management Principles and Practices in their
principles and practices to withstand the	Practical life.
competitive business environment.	
2) To impart the basic understanding of business	Co 2 The students will able to implement
management, to enable the students to apply	management principles successfully to make the
different skills and technique to assist the	enterprise to achieve its predetermined goals and
management in taking appropriate decisions	objectives in best possible manner.
relating to business enterprise.	

Sem I & II (w.e.f. 2022-23, 2023-24 & 2024-25)

Course Name: Principles of marketing(w.e.f.2022-23)	
Objective	Outcome
1. To provide basic knowledge of concepts, functions of marketing and to provide knowledge about various developments in the marketing.	1. Define the basic concepts, Nature and scope and functions of Marketing.
2. To facilitate the students to acquire knowledge of Marketing Mix i.e. Product, Price, place and Promotion.	2. Recognize and recall the knowledge of Marketing Mix.
3. To enhance the students' knowledge of recent marketing trends in changing global scenario.	3. Analyze the process of marketing decisions involving product pricing and its distribution, and assess the impact on buying behavior.
4. To make aware the students about MIS and Marketing Research process	4. Learn the MIS and Marketing Research Process and areas of marketing research.

FINANCIAL ACCOUNTING Sem I & II (w.e.f. 2022-23, 2023-24 & 2024-25)

Objectives of the course	Course Outcome
1. The objective of this paper is to help students to acquire conceptual knowledge of the financial accounting and to impart skills for recording various kinds of business transactions. After completing this course, you will have a solid understanding of accounting in today's world.	CO-1. Draw from financial information to construct a debit / credit transaction.
2. To gain comprehensive understanding of all aspects relating to financial statements, principles, procedures of accounting and their application to different practical situations.	CO-2. Demonstrate knowledge of the business accounting cycle for the corporate form of business.
3. To give an insight in to the basics of Accounting Concepts and Principles to Prepare to Students to have the foot hold in Accounts.	CO-3. Identify and describe terms associated with financial accounting.

Semester – I & II B.com I (w.e.f. 2022-23, 2023-24 & 2024-25)

Course Name: Business Micro Economics (w.e.f. 2022-23)	
Objectives	Outcomes
1) To create the ability among the students about the economic concepts and theories to the behavior of economic agents and markets.	1) Apply the knowledge of market economy and price mechanism, demand elasticity, indifference curve analysis in price fixing.
2) To make students able to apply the basic feature of consumer behavior in economics.	2) Versed in the concepts, tools and principles in the field of business economics.
3) To create ability among the students to forecast situation on the basis of present market situation and changes.	3) Apply the knowledge of demand forecasting analysis in their business.

Semester –I & II (w.e.f. 2022-23, 2023-24 & 2024-25)

Course Name :Compulsory English (w.e.f. 2022-23)	
Objectives	Outcomes
• To introduce to the students various forms of communication.	• Understand the concepts of communication.
• To make the teaching of English more practical and student centric.	• Expand their vocabulary after reading the prescribed texts.
• To introduce to the students poems from across	Attain writing, speaking, reading, & listening
the globe.	competence.
• To acquaint the students with different forms of	Be aware of the correct usage of English
prose.	grammar.
• To acquaint the students with different language	• Become familiar with selected literary forms,
skills.	develop and strengthen their imaginative ability
	and the ability to analyze different literary
	forms.

B.com II Semester – III & IV (Year2020-21,2021-22 and 2022-23)

Course Name : Corporate Accounting	
Objectives	Outcomes
1. To provide knowledge and understanding	1. Students understands Corporate
of the concepts, principles and practices in	Accounting in conformity with the
Corporate Accounting and Indian	provisions of Companies Act and
Accounting Standards.	Understand the concept of Accounting
	Standards. Grasp the objectives, benefits
	and limitations of Accounting Standards
	_
2. The objective of this subject is to enable	2. At the end of the lesson the student
the students to have a comprehensive	should: – Understand the meaning of share
awareness about the provisions of the	capital, types of shares, a company's capital
Company's Act 2013 and Corporate	structure and its disclosure in the balance
Accounts.	sheet. – Learn the accounting procedure of
	issuing of shares and forfeiture and reissue
	of shares
3. To help the students to acquire the	3. After studying this lesson one should be
conceptual knowledge of the corporate	able to: – understand the share capital
accounting and to learn the techniques of	structure in the balance sheet of a company.
preparing the financial statements.	Understand the meaning and significance of

	framework of preparation and presentation of Financial Statement.
4. The objective is to enable the students to develop awareness about Corporate Accounting in conformity with the Provision of Companies' Act and latest amendments thereto with adoption of Accounting Standards	4. Understand the meaning of cash flow statement and funds flow statement — Distinguish between funds flow statement and cash flow statement — Understand the concept of funds in cash flow analysis, Describe the operating activities, investing activities and financing activities — Identify the transactions effecting inflow and outflow of cash This paper can provide conceptual clarity about the techniques to prepare financial statements of companies along with accounting treatment of various situations viz. Shares, profit Prior after, and liquidation of companies.

Semester – III & IV Sem III (Year2020- 2021,2021-2022,2022-2023)

Course Name :Business Statistics (w.e.f.June 2020)	
Objectives	Outcomes
To expose students of Commerce to basic	Understand basic Statistical components in
Statistical concepts	Business.
To inculcate an analytical approach to the subject matter.	Understand the role of Statistics in taking various commercial decisions
To stimulate the students interest by	To make his mind set for taking up
showing the relevance and use of Statistical	entrepreneurship as career.
knowledge.	
To study and critically analyze statistical	
reasoning to problems of business.	
To boost quantitative thinking and develop	
numerical abilities.	
To enlighten the student abilities to apply	
the statistical concepts to real life problems	
in Commerce, Economics, Management and	
Social sciences.	

To improve their logical reasoning ability and interpretation of various statistical results.	
To prepare a base of various courses like C.A.,C.W.AM.B.A., etc.	

Sem IV

Course Name : Business Statistics	
Objectives	Outcomes
To impart knowledge of basic statistical	understand the role of probability for taking
concepts used in business.	various decisions in business
To improve their logical reasoning ability	compare the current trends in business with
and interpretation of various statistical	that in the past
results.	
To study and critically analyze statistical	measure changes in the value of money at
reasoning to problems of business.	different places and times
	check the quality of the business process.

 $\label{eq:SemIII & IV}$ Fundamentals of Entrepreneurship (w.e.f. June 2020 to June 2022)

Objectives of the course	Course Outcome
 The purpose of the paper is to orient the learner toward entrepreneurship as a career Option and creative thinking and behavior. To expose students to basic 	 Define basic terms and economic importance of entrepreneurship. Identify the elements of success of entrepreneurial venture and inculcate Entrepreneurial skills among them.
entrepreneurial concepts and inculcate theoretical Knowledge of entrepreneurship. 3) To develop entrepreneurial qualities and skills among the students and motivate them to became entrepreneur.	 3) Consider the financial conditions as well as the importance of infrastructure for starting a new business. 4) Understand the process to select new business idea.

Semester – III & IV

Semester – III

(Year-2017-18, 2018-19 and 2019-20)

Course Name: Money & Financial System	
Objectives	Outcomes
1. To explain the nature and functioning and	1. Students can able to understand nature of
issues related to money in India to the	money market in India and opening and
student.	operating banking account.
2. To explain banks and non-banks structure	2. Students are able to knowledge of credit
in India.	money and lending principles in India.
3. To explain the students fully with the	3. Students can get the current knowledge
changing role on financial institutionss in the	related to banking functions and opening of
process of growth and development.	banking account in the economy.
4. To explain technology in central banking	4. Students can able to know about NEFT,
system.	RTGS system in India.

Semester - IV

Course Name: Money & Financial System	
Objectives	Outcomes
1. To explain the nature and functioning and	1. Students can able to understand nature of
issues related to money in India to the	money market in India and opening and
student.	operating banking account.
2. To explain banks and non-banks structure	2. Students are able to knowledge of credit
in India.	money and lending principles in India.
3. To explain the students fully with the	3. Students can get the current knowledge
changing role on financial instructions in the	related to banking functions and opening of
process of growth and development.	banking account in the economy.
4. To explain technology in central banking	4. Students can able to know about NEFT,
system.	RTGS system in India.

Semester – III

(Year- 2020-21, 2021-22 and 2022-23))

Course Name: Money & Financial System	
Objectives	Outcomes
1. To explain the nature and functioning and	1. Students can able to understand nature of
issues related to money in India to the	money market in India and opening and
student.	operating banking account.
2. To explain banks and non-banks structure	2. Students are able to knowledge of credit
in India.	money and lending principles in India.
3. To explain the students fully with the	3. Students can get the current knowledge
changing role on financial institutions in the	related to banking functions and opening of
process of growth and development.	banking account in the economy.
4. To explain technology in central banking	4. Students can able to know about NEFT,
system.	RTGS system in India.

Semester – IV

Course Name: Money & Financial System	
Objectives	Outcomes
1. To explain the history, structure and nationalization of banking	1. To Know about how banks are nationalise
2. To acquaint the students fully with the	2. Apply the knowledge of opening,
Procedure of opening, operation, transferring	operating, transferring and closing of bank
and closing of bank accounts.	accounts.
3. To aware about the credit policy and	3 Aware about the credit policy and banking
banking principles	principles.
4. To gives information about the recent	4 Apply the knowledge of recent
technology in banking.	technology of banking operation(NEFT,
	RTGS).

B.com II Semester – III &IV(Year2020-21,2021-22 and 2022-23)

Course Name :Business Economics(w.e.f. June 2020)	
Objectives	Outcomes
1) Macro Economic / Aggregative	1) To understand Macro Economic
Economic analysis have a great importance	components & concept.
in the days of New Economic reforms, so it	
is very important to understand Macro	
Economic policies to the student because it	
is functional relationship between the large	
aggregates.	
2) To explain the basic concepts and	2) The concept of National income and
theories of Macro Economics to the student.	application of computing National income.
3) To inform the Macro Economic policies	
and create awareness about changes in	
various Macro Economics theories to the	3) Changing value of money and its impacts
students.	on developing Economy.

Sem IV

Course Name :Business Economics	
Objectives	Outcomes
1) To understand Macro Economic policies to	1) The business cycle phenomenon in the
the student because it is functional relationship	economy and they will be able to take
between the large aggregates.	practical decision at their business level in
	future.
2) To explain the basic concepts and theories	2) Understand public finance system and
of Macro Economics to the student.	analysis its impact on economy and citizen of
	the country.
3) To inform the Macro Economic policies and	3) The trade in business practices &
create awareness about changes in various	determination of rate of exchange.
Macro Economics theories to the students.	

Semester –III Semester – III &IV (Year2020-21,2021-22 and 2022-23)

Course Name :Compulsory English(w.e.f. June 2020)	
Objectives	Outcomes
To comprehend the language skills.	Acquire language skills required for day to day and specific purpose.
Use some simple language expressions in day-to-day life.	Be able to interpret and illustrate concepts of Communication, Prose and Poetry.
To develop the vocabulary of the students	
	Be able to analyze and interpret the text prescribed.

Semester -IV

Course Name : Compulsory English	
Objectives	Outcomes
To comprehend the language skills.	Acquire language skills required for day to day and specific purpose.
Use some simple language expressions in day-to-day life.	Be able to interpret and illustrate concepts of Communication, Prose and Poetry.
. To develop the vocabulary of the students	Be able to analyze and interpret the text prescribed.
To improve the communicative skills of the students	Develop certain life skills and strengthen strategies to develop vocabulary.

B.com III

(Year 2021-22, 2022-23,2023-24)

Semester – V & VI (w.e.f. June 2021)

Course Name : Modern Management Practices	
Objectives	Outcomes
To acquaint the students with Modern Management Principles and Practices.	It enables students to understand modern practices of management applied in industries
To understand concept of Human Resource Accounting, Human resource Auditing	Students understand new trends in HR management.
. To understand Japanese management concept.	Students understands how Japanese management concept applied in MNC.
To understand concept of strategic planning ,ZD,QWL etc.	Students aware about quality enhancement techniques used by companies.

Sem V & VI

Course Name: Advanced Accountancy Paper I(w.e.f. June 2021 to June 2023)	
Objective	Outcome
1.To help the students to acquire the	The course provides in-depth knowledge of
conceptual and practical knowledge of the	advanced accounting in Banking and
Advanced Accountancy and to learn the	Finance
techniques of preparing the financial	
statements.	
2. The objective of this course is to expose	
students to advanced accounting issues and	
practices.	
•	

Outcome
The course provides in-depth and dvanced knowledge of auditing, income ax, research and communication in elation to Accounts and Finance. One gets o know about the various terms which are new GST, filling of IT return.
az el o

Semester – V & VI

$\boldsymbol{Semester-V}$

(Year- Since 2018-19, 2019-20 and till 2020-21)

Course Name: Co-operative Development	
Objectives	Outcomes
1. To explain the important aspects co- operative development in world, India,	1. Students are able to know the Consumer co-operative in England, credit co-operative
Maharashtra.	in Germany, dairy co-operative in Denmark and agriculture co-operative in Israel, in India NABARD, NCDC, NCUI, in Maharashtra Sugar co-operative, Dairy co-operative, urban co-operative banks.
2. To explain the role of co-operative institutions.	2. Students can able to learn progress and problems related to credit co-operative, non agricultural co-operative
3. To explain changes in co-operative movement.	3. Students are able to acquire the knowledge of role of government in co-operative and

	impact of globalization.
4. To explain new challenges of co-operative	4. Students can able to learn co-operative
institutions.	legislation, education and training.

Semester – VI

(Year- Since 2018-19, 2019-20 and till 2020-21)

Course Name: Business Economics	
Objectives	Outcomes
1. To explain the concept of economic	1. Students can able to know about Indian
growth and development.	planning, target, and achievement and GDP
	concept.
2. To explain the theories economic growth	2. Students can help to get the knowledge
and development and human resource of	about population and technology percentage
economic growth.	used in industry for employment, human
	resource development and poverty index in
	India.
3. To explain the foreign capital and new	3. Students can able to learn importance of
economic policy.	foreign capital and LPG, TRIMS, TRIMS
	and GAT concept.
4. To explain the International institutions	4. Students are learning the role of IMF,
and India's economic development.	IBRD and Objectives of WTO and BRICS in
	economic development.

Year - 2021-2022

$\boldsymbol{Semester-V}$

201108	••-
Course Name: Co-operative Development	
Objectives	Outcomes
1. To understand the concept and meaning or co-operation, principles or co-operation.	1. The co-operative movement and its importance.
2. To discuss the origin and development or world co-operative movement	2. Importance and contribution of co- operation in Development.
3. To inform the need of co-operative Education and Training and Create awareness about the co-operative legislations among the students	3. Recent amendments in co-operative legislations and its applicability I practice.

Semester-VI

Course Name: Co-operative Development	
Objectives	Outcomes
1. To understand about the History of Indian	1. Understand the impact of globalization on
co-operative movement.	Indian co-operative movement. 2) Progress
	of Indian co-operative movement and
	evaluation of co-operative movement after
	Independence. 3) Remedial measures for
	increase the efficiency of the co-operatives in
	India and Maharashtra.
2. To explain and examine the current	2. Students can able to learn progress and
situation of Indian Co-operative credit	problems related to credit co-operative, non

movement.	agricultural co-operative
3. To inform the Agricultural co-operatives	3. Students are able to acquire the knowledge
and importance in the society and economy.	of role of government in co-operative and
	impact of globalization.

Semester-V

Course Name: Business Economics	
Objectives	Outcomes
1. To inform the students about the basics of economic growth and development.	1) Understand the basics of economic growth and development.
2. To discuss the theories related to economic growth and development.	2. Understand the theories related to economic growth and development.
3. To explain the concepts and relations of human resources and economic development to the student.	3. Explain the concepts and relations of human resources and economic development to the student.
4. To inform to the students about the problems related to economic growth.	4. Understand the problems related to economic growth.

Semester - VI

Course Name: Business Economics	
Objectives	Outcomes
1. To inform the students about the history, objectives and evaluation of Indian planning.	1. Understand the history, objectives and evaluation of Indian planning.
2. To discuss about the importance, size & composition and problems of foreign capital.	2. Understand the importance, size & composition and problems of foreign capital.
3. To discuss about the new economic policy of 1991 in detail.	3. Explain India's new economic policy of 1991.
4. To inform to the students about the role of international institutions in India's development.	4. Understand the role of international institutions in India's development.

Sem V& VI

Course Name: Business Regulatory Framework (w.e.f. June 2021 to June 2023	
Objectives	Outcomes
1) 1. To provide basic knowledge of law to commerce students.	1. Apply basic knowledge of law in the market.

2. To create awareness about selected Business Laws.	2. Create awareness about Business Laws in their groups
3. To provide exposure of commerce students about Business Regulatory Framework in India and to revise the syllabus of subject	